

RURAL VIEWS

Accountants who know Agri business

SHAND THOMSON

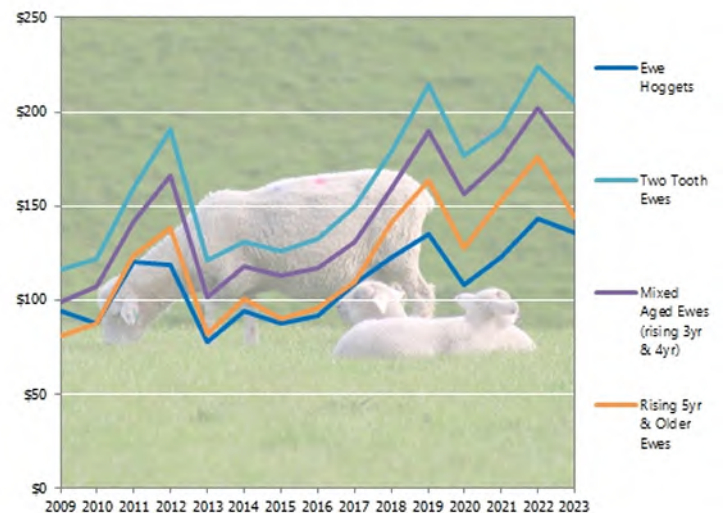


2023 National Average Market (Herd) Values

Sheep:

	2023	2022	Change	Change
	\$	\$	\$	%
Ewe Hoggets	136	143	7	↓ 4.9%
Two Tooth Ewes	205	224	19	↓ 8.5%
Mixed Age Ewes	177	202	25	↓ 12.4%
Older Ewes	144	176	32	↓ 18.2%

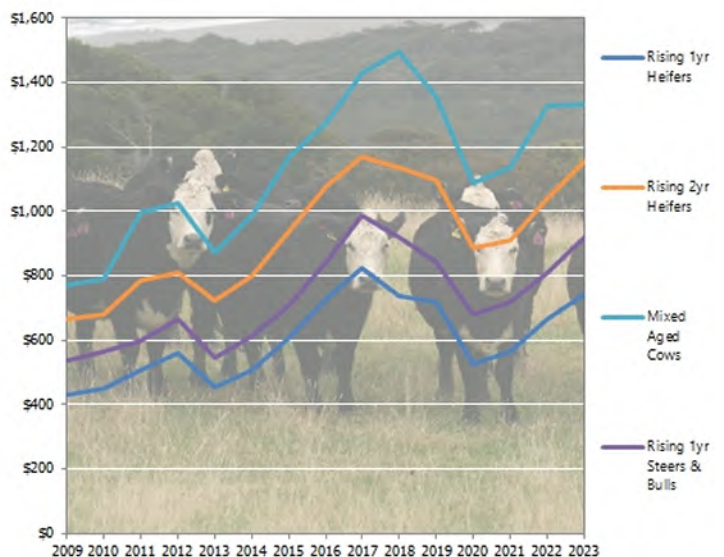
Sheep values have declined this year across all age classes due to a number of factors. The severe weather patterns across the country this season influenced the capital livestock market with generally lower demand levels. The other major influence has been the significant reduction in the mutton price and a lower lamb price, with the rising cost of living dampening demand for high value cuts. These prices underpin the capital livestock market, where prices have normalised from the record highs experienced in 2022. Supply had little effect, as there was only a minimal change in national ewe flock numbers; up 0.2% on last year.



Beef & Beef Crosses:

	2023	2022	Change	Change
	\$	\$	\$	%
Rising 1 Year Heifers	742	665	77	↑ 11.6%
Rising 2 Year Heifers	1,153	1,038	115	↑ 11.1%
Mixed Age Cows	1,334	1,328	6	↑ 0.5%
Rising 1 Year Steers/Bulls	920	808	112	↑ 13.9%

All beef cattle classes increased in value reflecting the continued strong prices being received for beef, particularly from the US market, where strong consumer demand is driving prices. There is also increasing demand coming from the other main market, China. The breeding cow market has hardly altered from 2022, which is a reflection of the stable number of breeding cows across the country as farmers are looking to maintain their cow numbers.



2023 National Standard Cost (NSC) Values

Sheep

Rising 1 Year	\$47.50	↑ 25.0%
Rising 2 Year	\$33.60	↑ 24.4%

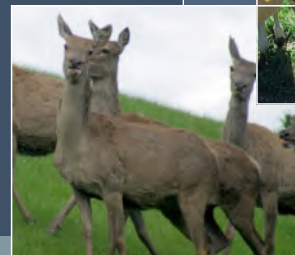
Beef Cattle

Rising 1 Year	\$495.30	↑ 24.4%
Rising 2 Year	\$284.30	↑ 24.6%
Rising 3 Year Male	\$284.30	↑ 24.6%

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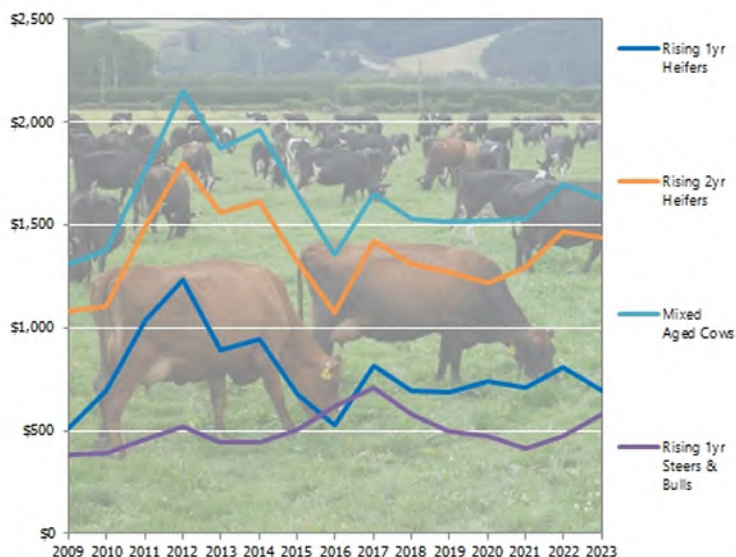


2023 National Average Market (Herd) Values

Dairy Breeds:

	2023	2022	Change	Change
	\$	\$	\$	%
Rising 1 Year Heifers	693	809	116	↓ 14.3%
Rising 2 Year Heifers	1,436	1,472	36	↓ 2.4%
Mixed Age Cows	1,628	1,697	69	↓ 4.1%
Rising 1 Year Steers/Bulls	579	476	103	↑ 21.6%

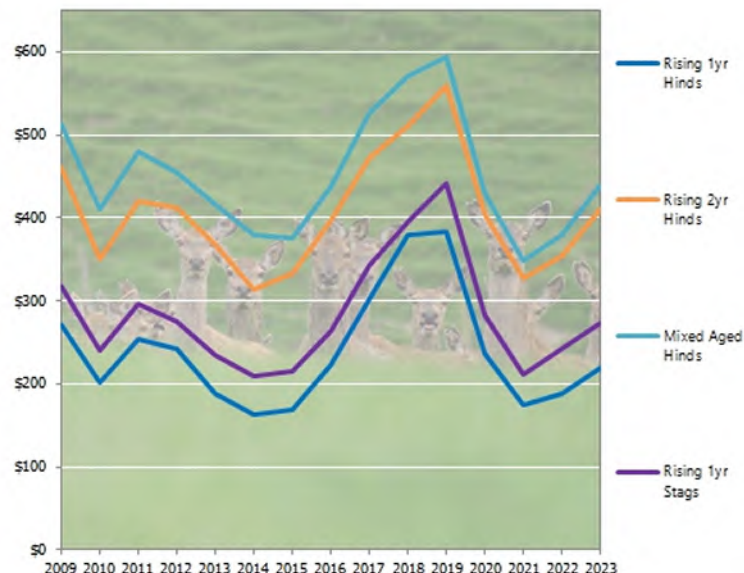
The mature female dairy livestock (R2 heifers & cows) prices are similar to 2022 prices. Although the milk price has been at historical highs, rising on farm inflation, and environmental and legislative pressures continue to dampen dairy livestock numbers and prices. Total cows at May 22 are down 1.26% to 4.84 million. R1 heifers saw a 14% decline in value with the ban on live exports having an effect. It is of interest that the cost of rearing and growing R1 livestock is greater than the NAMV (herd) value for R1 heifers at \$777 vs \$693. The herd value for R1 steers/bulls has increased significantly, influenced by the beef market, which has been strong.



Deer:

	2023	2022	Change	Change
	\$	\$	\$	%
Rising 1 Year Hinds	219	189	30	↑ 15.9%
Rising 2 Year Hinds	410	355	55	↑ 15.5%
Mixed Age Hinds	440	379	61	↑ 16.1%
Rising 1 Year Stags	273	242	31	↑ 12.8%

The value of all classes of deer have risen from the very low market values in both 2021 and 2022. The deer industry was negatively impacted by the Covid-19 pandemic with most product sold into the European market. Demand is returning bringing confidence to the industry, which in turn is reflected in improved deer prices in the market. Due to the cyclical nature of the venison industry, many farmers have reduced deer numbers however the total has stabilised in recent years.



2023 National Standard Cost (NSC) Values

Dairy Cattle

Purchased Bobby Calves	\$250.30	↑ 19.0%
Rising 1 Year	\$776.80	↑ 51.5%
Rising 2 Year	\$418.80	↑ 20.9%

Deer

Rising 1 Year	\$158.00	↑ 16.9%
Rising 2 Year	\$79.80	↑ 15.8%